

# JCM FRANCHISE DEVELOPMENT

JCM Franchise Development, LLC would like to congratulate the D'Alelio family on Helen D'Alelio's well deserved induction into the DDIFO Hall of Fame!

## **Client Profile: Helen D'Alelio**

Helen was a true pioneer for women in the Dunkin' Donuts franchise system. Never afraid to voice an opinion, or get her point across, Helen quickly became a widely respected individual amongst her peers.

Cementing all that she accomplished in her thirty years as a Dunkin' Donuts franchisee, it is with great validation that Helen was the first women inducted into the DDIFO Hall of Fame.

Helen's efforts still live on today through the hard work and dedication of her three children, Ralph, Gary, and Mitzi. With the work ethic and determination instilled in them through Helen, the D'Alelio's have continued to flourish as Dunkin' Donuts franchisees.

The D'Alelio family have been a top-tier client of Joyal Capital Management for over 10 years. We are extremely proud of what they have accomplished, and look forward to many more years of growth and prosperity.



From left: Gary D'Alelio, Mitzi Lawlor, Ralph D'Alelio, Sr., Gary Joyal, Ralph D'Alelio, Jr.

#### Our services include:

- · Merger & acquisition consulting
- · New development financing
- · Commercial real estate debt restructure
- · Franchise cash flow lending
- · Remodel loans



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