

JCM Advises on Sale of 47 Dunkin' Restaurants

JCM Franchise Development recently provided M&A advisory for **Cafua Management Company** (CMC), for the sale of 47 Dunkin' restaurants in Southeast Florida. JCM also provided the buyer, **Southeast Enterprise Holdings** (SEH) with debt placement services.

The combined collaboration resulted in the firm's largest single transaction for an incoming franchisee in the state of Florida. In total, the aggregate value for the transaction was \$76.5 million, with **Northern Bank & Trust Company** providing the credit facility for the acquisition and a development line of credit for SEH's additional territory rights for continued growth within Southeast Florida.

Over a period of almost two years, JCM led the facilitation, coordination and ultimately the closing of a very complex transaction.

"With a deal of this magnitude, there are many moving parts that demand excellence at every level to achieve a successful outcome," said **Gary Joyal**, CEO and managing partner of JCM.

JCM represents restaurant operators on M&A, financing, private equity and family office services. For more information, contact **Jeffrey Richard**, director, at jrichard@joycapmgt.com or at 508-747-2237.