



JOYAL CAPITAL MANAGEMENT

JCM Finance, LLC helps prominent Dunkin' Donuts franchisee grow New Jersey network and expand west!



Client Profile: Lou Garcia

Joyal Capital Management would like to congratulate Lou Garcia on his continued success in the expansion of his Dunkin' Donuts network!

Lou is a top tier franchisee in the Dunkin' Donuts system. He has been involved with the brand for over 20 years, and has been a recipient of one of the most prestigious awards, Operator of the Year.

Lou's most recent expansion came this past August, with the acquisition of 6 stores in northern New Jersey. The 6-store acquisition gives him a 27-store network, and it is only growing.

In addition to the flag Lou has planted in the Mid-Atlantic Region, he has also been a pioneer in the westward expansion of Dunkin' Donuts. He has partnered up with 5 other franchisees to form an all-star caliber development team. They set their sights

on bringing their east coast successes to Wisconsin. With 10 stores already opened, they still have plans to bring another 26 locations to southeastern Wisconsin within the next 3 years.

In response to the demand for more flexible financing situations just like this, JCM Finance, LLC was created. Since inception, we have helped arrange over \$400 million of new commercial loans for our clients, including Lou's most recent endeavors in New Jersey and Wisconsin.

Our services include:

- New development financing
- Commercial real estate debt restructure
- Franchise cash flow lending
- Acquisition financing
- Remodel loans

We invite you to learn more by contacting:



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